

Make your cookie booth sale a success by following these steps at your cookie booth. Sign this sheet and give it to your troop cookie manager or troop leader.

On my honor I will follow the rules listed below while working at our troop's cookie booth. I will:

- Show that I am a Girl Scout.
- Dress neatly and appropriately for the weather.
- Always smile, be polite, and have a positive attitude.
- Always say, "Thank You!" (regardless if the person purchased cookies or not).
- Stand quietly (unless I am speaking with a customer).
- Stand up when talking to customers.
- Use a soft-sell approach.
- Tell customers about my goals.
- Be prepared to answer questions such as "What are your favorite cookies?" or "Which cookies have nuts or other allergens?"
- Be gracious when someone is not interested in buying cookies.
- Take my breaks away from the booth and not eat or drink in front of customers.
- Stay out of the store's walkway and not block customer's entrance or exit from the store.
- Not confront or engage an angry customer.
- Not argue who gets to assist a customer and collect money.
- Not roam around the business or parking lot during booth sales.
- Not play radios and loud stereos at cookie booths.
- Not text or use the internet while working a cookie booth.
- Follow all rules the troop, volunteers, and stores/businesses require.
- Help setup, restock, and teardown the booth.

Name: _____

Signature: _____

Date: _____

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