

## Short and Snappy – Money Earning Projects



### Objective

To present information and ideas on money earning projects, their purpose, when they are necessary/appropriate, and requirements and policies.

### Length

20 minutes

### Materials Needed

Positive attitudes

### Information to Share (spend 10 minutes on this section)

Money Earning Projects are a great way to support girls through their Girl Scout Leadership Experience. Here are some of the benefits of carrying out money earning projects:

- Develop major life skills (goal setting, decision making, business ethics, people skills, and money management)
- Allows girls to make plans, set realistic goals, learn how to create a budget, feel a sense of accomplishment when meeting their goals
- Provides funds for girl programs and activities including field trips, projects, travel, and Take Action projects.

### *Ideas for Money Earning Projects:*

The largest money earning project carried out by girls is the **Annual Cookie Program**. This is a girl-led troop money earning project that leads girls through developing 5 major life skills (see above). Often the Cookie Program provides plenty of funds to troops to help them meet their goals and take part in their planned activities. Ideas for additional money earning projects include:

- Collections/Drives
  - o Cell phones for refurbishment
  - o Used ink cartridges turned in for money
  - o Christmas tree recycling
- Food/Meal
  - o Lunch box auction
  - o Themed meal events (e.g. high tea, international cuisine, a travel troop may do a destination-themed dinner)
- Services
  - o Service-a-thon (people sponsor a girl doing a service; funds go to support the troop's trip/project)
  - o Babysitting for a holiday (e.g. New Year's Eve)
  - o Raking leaves, weeding, shoveling snow, walking pets
  - o Cooking class or other specialty class

## Information to Share (continued)

### Things to Remember:

Girl Scouts of Utah has some specific policies in place to keep money earning safe for girls and also to maintain compliance with the legal IRS requirements. Here is a list of some of these policies. To see the full list, please reference Volunteer Essentials:

- Money earning must be girl-led and have a girl-designated purpose. Common examples of when money-earning projects are needed include funding travel or take action projects.
- Girl participation in any money earning activity is voluntary.
- In order for a girl to participate in money earning, you must receive written permission from her parent/guardian.
- Juniors-Ambassadors may do a maximum of 2 money earning projects per year in addition to the cookie program.
- Money earned belongs to the troop, and may not be donated/used for any individual girl or adult.
- To carry out a money-earning project, you must obtain written approval from the Community Finance Representative at least 2 weeks prior to the project.
- Any donation of \$250 or more must be received by the GSU Council, who will then deposit the money into the troop account. This is an IRS requirement.
- Girl Scouts may not earn money for other organizations – all money earned must be used toward girl programs.

### Activity (spend 10 minutes on this section)

#### Brainstorm:

- Break up into smaller groups, and have everyone share what money earning projects their girls have done.
- Each team should come up with at least 3-4 project ideas.

#### Discuss:

- Come back together and have each group share their ideas.
- Ask your Community Finance Representative to discuss each presented idea in terms of success and likelihood for approval.

