EIDE BAILLY LLP 5 TRIAD CENTER, STE 600 SALT LAKE CITY, UT 84180-1106

GIRL SCOUTS OF UTAH
445 EAST 4500 SOUTH, STE. 125
SALT LAKE CITY, UT 84107

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CLIENT'S COPY



#### **CPAs & BUSINESS ADVISORS**

February 26, 2020

Girl Scouts of Utah 445 East 4500 South, Ste. 125 Salt Lake City, UT 84107

Dear Leslie:

Enclosed is the 2018 Exempt Organization return, as follows...

2018 Form 990

2018 IRS E-File Signature Authorization For An Exempt Organization (Form 8879-EO)

Please review the return for completeness and accuracy.

In addition, we have included a separate public disclosure copy of the Form 990 and Form 990-T (if applicable) located on Eide Bailly Connect. All exempt organizations are required to have a copy of their current year Form 990 and two prior year returns available for public inspection. If the Form 990 includes a Schedule of Contributors (Schedule B), we have removed the names and addresses of contributors from this return, as this information is not open to public inspection. Only organizations exempt under 501(c)(3) must make the current year Form 990-T and two prior year returns available. You should print and sign the public disclosure copy(ies)and keep them available at your primary office location. A copy of the returns will be retained on Eide Bailly Connect for four years.

We have prepared the return from information you furnished us without verification. Upon examination of the return by tax authorities, requests may be made for underlying data. We therefore recommend that you preserve all records which you may be called upon to produce in connection with such possible examinations.

Many states require legal entities to register with them in order to do business in their state. Please remember to keep your registration active and current for each state that you have business activities.

We sincerely appreciate the opportunity to serve you. Please contact us if you have any questions concerning the tax return.

Sincerely,

Chett J. Campbell CPA

## **TAX RETURN FILING INSTRUCTIONS**

\*\* FORM 990 PUBLIC DISCLOSURE COPY \*\*

### FOR THE YEAR ENDING

September 30, 2019

Prepared for	
	Girl Scouts of Utah 445 East 4500 South, Ste. 125 Salt Lake City, UT 84107
Prepared by	
	Eide Bailly LLP 5 Triad Center, Ste 600 Salt Lake City, UT 84180-1106
Amount due or refund	Not applicable
Make check payable to	Not applicable
Mail tax return and check (if applicable) to	Not applicable
Return must be mailed on or before	Not applicable
Special Instructions	This copy of the return is provided ONLY for Public Disclosure purposes. Any confidential information regarding large donors has been removed.

### \*\* PUBLIC DISCLOSURE COPY \*\*

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Inspection

Department of the Treasury

▶ Do not enter social security numbers on this form as it may be made public.

Internal Revenue Service Go to www.irs.gov/Form990 for instructions and the latest information.

A For the 2018 calendar year, or tax year beginning OCT 1, 2018 and ending SEP 30, and ending SEP 30, 2019 Open to Public

B	Check if upplicabl	C Name of organization		D Employer identifi	cation number
	Addre	GIRL SCOUTS OF UTAH			
F	_]chang ∏Name			97_0	221612
F	chang ∏Initial	- J	) a a ma /a ita		
	return □Final	Number and street (or P.O. box if mail is not delivered to street address)  445 EAST 4500 SOUTH, STE. 125	Room/suite	E Telephone numbe	
	∟return. termin	·		(801	8,074,691.
	ated ∏Amen	City or town, state or province, country, and ZIP or foreign postal code  SALT LAKE CITY, UT 84107		G Gross receipts \$	
	⊒return ∏Applio	-		H(a) Is this a group re	
	⊥tion pendi	SAME AS C ABOVE		for subordinates <b>H(b)</b> Are all subordinates in	····· — —
	F=1/ =1/		r 527	1	
		empt status: LX 501(c)(3)	1 321	1,	list. (see instructions)
		organization: X Corporation Trust Association Other ►	I Voor	H(c) Group exemption 1920	1 State of legal domicile: UT
	art I	Summary	L Teal	or formation. ±520 N	1 State of legal dominible. O 1
		Briefly describe the organization's mission or most significant activities: GIRL	SCOUT	TNG BUILDS	GTRLS OF
Governance	<b>'</b>	COURAGE, CONFIDENCE AND CHARACTER WHO MAK	E THE	WORLD A BE	TTER PLACE.
rna	2	Check this box  if the organization discontinued its operations or dispose	ed of more	than 25% of its net as	ssets.
ove	3	Number of voting members of the governing body (Part VI, line 1a)		3	18
	4	Number of independent voting members of the governing body (Part VI, line 1b)			18
es &	I	Total number of individuals employed in calendar year 2018 (Part V, line 2a)			166
Viţi		Total number of volunteers (estimate if necessary)			3007
Activities &		Total unrelated business revenue from Part VIII, column (C), line 12			0.
4		Net unrelated business taxable income from Form 990-T, line 38			0.
				Prior Year	Current Year
ō	8	Contributions and grants (Part VIII, line 1h)		227,296.	420,441.
enn	9	Program service revenue (Part VIII, line 2g)		806,202.	751,934.
Revenue	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)		283,963.	225,797.
ш	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		3,703,225.	4,148,575.
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		5,020,686.	5,546,747.
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)		0.	0.
	14	Benefits paid to or for members (Part IX, column (A), line 4)		0.	0.
es		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) $_{\dots}$		3,129,493.	2,499,656.
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)		0.	0.
ž	b	Total fundraising expenses (Part IX, column (D), line 25)  299,20	14.		
ш	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		2,369,528.	2,545,279.
	18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		5,499,021.	5,044,935.
		Revenue less expenses. Subtract line 18 from line 12		-478,335.	501,812.
Net Assets or Fund Balances			Ве	ginning of Current Year	End of Year
sset 3alai	20	Total assets (Part X, line 16)		17,655,518.	17,819,670.
at As	21	Total liabilities (Part X, line 26)		4,465,961.	4,162,554.
		Net assets or fund balances. Subtract line 21 from line 20		13,189,557.	13,657,116.
	art II	Signature Block			
	•	Ities of perjury, I declare that I have examined this return, including accompanying schedules		•	y knowledge and belief, it is
true	, correc	t, and complete. Declaration of preparer (other than officer) is based on all information of which	cn preparer	nas any knowledge.	
0:	_	Signature of officer		I Date	
Sig		LESLIE EGAN, BOARD CHAIR		Duto	
Her	е	Type or print name and title			
_			10	Date Check	TI PTIN
Paid	i	Print/Type preparer's name		2/26/20 if self-employ	
	parer	Firm's name EIDE BAILLY LLP	01 0	Firm's EIN	45-0250958
	Only	Firm's address 5 TRIAD CENTER, STE 600		I IIIII 3 LIIV	
	<b>,</b>	SALT LAKE CITY, UT 84180-1106		Phone no 80	1-532-2200
May	/ the II	RS discuss this return with the preparer shown above? (see instructions)		11 110110 110.5 0	X Yes No
u	, 11				

Form **990** (2018)

Pa	Statement of Program Service Accomplishments
	Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission: GIRL SCOUTING BUILDS GIRLS OF COURAGE, CONFIDENCE AND CHARACTER WHO
	MAKE THE WORLD A BETTER PLACE.
	MARE THE WORLD A BETTER FLACE:
2	Did the organization undertake any significant program services during the year which were not listed on the
_	prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No
	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
	revenue, if any, for each program service reported.
4a	(Code:) (Expenses \$4,008,151. including grants of \$) (Revenue \$4,708,820.)
	GIRL LEADERSHIP DEVELOPMENT PROGRAM:
	GIRL SCOUTS IS THE PREEMINENT LEADERSHIP DEVELOPMENT ORGANIZATION FOR
	GIRLS. GIRL SCOUTS PREPARE GIRLS FOR A LIFETIME OF LEADERSHIP THROUGH
	ACCESS TO HUNDREDS OF ALL-GIRL, GIRL-LED EXPERIENCES; SKILL BUILDING
	OPPORTUNITIES; AND A CONNECTION TO SUPPORTIVE ADULTS AND AN INCLUSIVE
	COMMUNITY. WITH A WIDE RANGE OF ACTIVITIES AND TOPICS, THE GIRL SCOUT
	PROGRAM GIVES EVERY GIRL A PLACE WHERE THEY CAN PRACTICE DIFFERENT
	SKILLS, EXPLORE THEIR POTENTIAL, AND TAKE ON LEADERSHIP POSITIONS. GIRL SCOUTS NOT ONLY CHANGE THE WORLD FOR BETTER, THEY CHANGE IT FOR
	GOOD.
	GOOD:
4b	(Code: ) (Expenses \$ including grants of \$ ) (Revenue \$ )
710	(Code:
4с	(Code:) (Expenses \$
4d	Other program services (Describe in Schedule O.)
	(Expenses \$ including grants of \$ ) (Revenue \$ )
4e	Total program service expenses 4,008,151.

2

# Form 990 (2018) GIRL SCOUTS OF UTAH Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?  If "Yes," complete Schedule A	1	х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or	_		
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II.	7	х	
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
•	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?  If "Yes," complete Schedule D, Part IV	9		х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	х	
b	Part VI  Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total	Ha		
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		Х
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		Х
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses		v	
100	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Х	
	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	X	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			v
40	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E  Did the organization maintain an office, employees, or agents outside of the United States?	13		X
14a h	Did the organization maintain an office, employees, or agents outside of the office States?  Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,	14a		<del>- ^``</del>
J	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17	х	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			7.7
	complete Schedule G, Part III	19		X
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		Х
	domestic government of trait in, column (n), interest in res, complete ocheque i, traits rand in	<u> </u>		

Form 990 (2018) GIRL SCOUTS OF UTA
Part IV Checklist of Required Schedules (continued)

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Х
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	
24 a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete	04-		x
h	Schedule K. If "No," go to line 25a	24a 24b		
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?  Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease	240		
·	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			
	complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			\ <sub>3,7</sub>
	of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
_	instructions for applicable filing thresholds, conditions, and exceptions):	28a		Х
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,	200		<del></del>
·	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		х
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Х
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			_ v
05	Part V, line 1	34		X
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		
a	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	330		
55	If "Yes," complete Schedule R, Part V, line 2	36		x
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	"		
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			
	Note. All Form 990 filers are required to complete Schedule O	38	Х	
Pa	rt V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 5			
	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming		37	
	(gambling) winnings to prize winners?	1c	X	

### GIRL SCOUTS OF UTAH Statements Regarding Other IRS Filings and Tax Compliance (continued) Part V

				Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,				
	filed for the calendar year ending with or within the year covered by this return	2a 166			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax return	ns?	2b	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)				
			3a		X
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule C	)	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other a	•			
	financial account in a foreign country (such as a bank account, securities account, or other financial a	ccount)?	4a		X
b	If "Yes," enter the name of the foreign country: ▶				
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Ad	· ·			.,,
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction		5b		Х
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	-	_		₩.
	any contributions that were not tax deductible as charitable contributions?		6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributi	· ·			
_	were not tax deductible?		6b		
7	Organizations that may receive deductible contributions under section 170(c).	inco provided to the pover		Х	
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and serv		7a	X	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it wa to file Form 8282?	·	70		Х
٨		1	7c		21
d	If "Yes," indicate the number of Forms 8282 filed during the year  Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of		7e		Х
e f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra		7 <del>6</del>		X
g	If the organization received a contribution of qualified intellectual property, did the organization file Fo		7g		
h	If the organization received a contribution of qualified intellectual property, and the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received and other contribution of cars, boats, airplanes, or other vehicles, did the organization received and other cars, boats, airplanes, or other vehicles, did the organization received and other cars, boats, airplanes, or other vehicles, did the organization received and other cars, boats, airplanes, or other vehicles, did the organization received and other cars, boats, airplanes, or other vehicles, did the organization received and other cars, boats, airplanes, or other vehicles, did the organization received and other cars, boats, airplanes, or other vehicles, did the organization received and other cars, and		7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained				
	sponsoring organization have excess business holdings at any time during the year?	•	8		
9	Sponsoring organizations maintaining donor advised funds.				
а	Did the annual size and size in the second size and the size of th		9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		9b		
10	Section 501(c)(7) organizations. Enter:				
а	Initiation fees and capital contributions included on Part VIII, line 12	10a			
b		10b			
11	Section 501(c)(12) organizations. Enter:				
а	Gross income from members or shareholders	11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against				
	amounts due or received from them.)	11b			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form	1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.				
а	Is the organization licensed to issue qualified health plans in more than one state?		13a		
	<b>Note.</b> See the instructions for additional information the organization must report on Schedule O.				
b	Enter the amount of reserves the organization is required to maintain by the states in which the	1			
		13b			
		13c			77
14a			14a		X
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule		14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remune				~
	excess parachute payment(s) during the year?		15		X
10	If "Yes," see instructions and file Form 4720, Schedule N.	. i	40		v
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment	income?	16		X
	If "Yes," complete Form 4720, Schedule O.				

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI			X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 18			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2		Х
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, or trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Did the organization have members or stockholders?	6	Х	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a	Х	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
	persons other than the governing body?	7b	Х	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	Х	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		Х
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Х	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe			
	in Schedule O how this was done	12c	Х	
13	Did the organization have a written whistleblower policy?	13	X	
14	Did the organization have a written document retention and destruction policy?	14	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Х	
b	Other officers or key employees of the organization	15b	Х	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity during the year?	16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
_	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ►UT			
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3)	s only	) availa	able
	for public inspection. Indicate how you made these available. Check all that apply.			
	X Own website X Another's website X Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and	l finan	cial	
	statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and records			
	LINDA NEELEY - 801-716-5112			
	445 EAST 4500 SOUTH, STE. 125, SALT LAKE CITY, UT 84107			

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Leave this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A) Name and Title	(B) Average hours per	box	not c , unle	ss pe	ition more	•	one h an	(D)  Reportable compensation	(E) Reportable compensation	(F) Estimated amount of
	week (list any hours for related organizations below line)	stee or director	Institutional trustee	Officer		Highest compensated employee	Ĺ	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
(1) LESLIE EGAN	1.00	,,		٠,,				0	0	0
CHAIR	1 00	Х		Х				0.	0.	0.
(2) JOELLE CREAGER	1.00			٠.					_	^
1ST VICE CHAIR (3) PEECHES CEDERHOLM	1.00	Х		Х				0.	0.	0.
(3) PEECHES CEDERHOLM 2ND VICE CHAIR	1.00	X		x				0.	0.	0.
(4) LOREN MICALIZIO	1.00									
3RD VICE CHAIR		х		x				0.	0.	0.
(5) BABS DELAY	1.00									
SECRETARY		Х		х				0.	0.	0.
(6) SARA BAESE	1.00									
TREASURER		Х		Х				0.	0.	0.
(7) SUZIE DRAPER	1.00									
BOARD MEMBER		Х						0.	0.	0.
(8) MARTHA ELLIS	1.00									
BOARD MEMBER		Х						0.	0.	0.
(9) IVY ESTABROOKE	1.00							_	_	_
BOARD MEMBER		Х						0.	0.	0.
(10) ANNIE EVANS	1.00								_	_
BOARD MEMBER		Х						0.	0.	0.
(11) MARIA FARRINGTON	1.00	ļ								
BOARD MEMBER	1 00	Х						0.	0.	0.
(12) HELEN HU	1.00	,,							_	_
BOARD MEMBER	1 00	Х						0.	0.	0.
(13) KARIN LOCKOVITCH	1.00	<b>.</b> ,							_	^
BOARD MEMBER	1.00	Х						0.	0.	0.
(14) PERRIN LOVE	1.00	X						0.	0.	0.
BOARD MEMBER	1 00	^						0.	0.	<u> </u>
(15) BRANDI MAULL BOARD MEMBER	1.00	X						0.	0.	0.
(16) LEAH MURRAY	1.00	^						0.	0.	•
BOARD MEMBER	1.00	x						0.	0.	0.
(17) STEVE SMITH	1.00	<del></del>							•	
BOARD MEMBER		x						0.	0.	0.
000007 10 21 10	L	<del></del>								Earm <b>990</b> (2018)

(A)	(B)			(0	C)			(D)	(E)			(F)	
Name and title	Average	/	not c	Pos			000	Reportable	Reportable		Es	timate	ed
	hours per	box	ι, unle	ss pe	erson	is bo	th an	compensation	compensatio	n	an	nount	of
	week	-	cer ar	nd a d	directo	or/trus	stee)	from	from related	t		other	
	(list any	director						the	organization			pensa	
	hours for related	or di	98			ated		organization	(W-2/1099-MIS	SC)		om the	
	organizations	nstee	trust		e e	ubeus		(W-2/1099-MISC)			_	anizat d relat	
	below	lual tr	tional	١.	yoldı	st con						anizati	
	line)	Individual trustee or	Institutional trustee	Officer	Key employee	Highest compensated employee	Former				l	ai iizati	0110
(18) SARAH STARKEY	1.00	<del>  -</del>	<del>                                     </del>	Ť	×	T *	<u> </u>						
BOARD MEMBER		x						0.		0.			0.
(19) LISA HARDIN-REYNOLDS	40.00												
CEO				Х				98,961.		0.		4,9	13.
(20) JANET FRASIER	40.00												
FORMER CEO							X	136,872.		0.		8,9	21.
		$\mathbb{L}_{-}$	<u>L</u>	L	L		L						
1b Sub-total							▶	235,833.		0.	1	3,8	
c Total from continuation sheets to Part								0.		0.			0.
d Total (add lines 1b and 1c)							▶	235,833.		0.	1	3,8	34.
2 Total number of individuals (including bu	it not limited to th	nose	liste	ed a	bov	e) w	ho r	eceived more than \$100	,000 of reportab	le			_
compensation from the organization	•												1
												Yes	No
3 Did the organization list any former office													
line 1a? If "Yes," complete Schedule J fo											3	Х	
4 For any individual listed on line 1a, is the	•							•	•				
and related organizations greater than \$											4		X
5 Did any person listed on line 1a receive	•				•	•		ted organization or indiv	idual for services				77
rendered to the organization? If "Yes," c	omplete Schedu	le J	for s	uch	pers	son					5		X
Section B. Independent Contractors									•			_	
1 Complete this table for your five highest	-	-								npens	ation 1	rom	
the organization. Report compensation t	or the calendar y	/ear	end	ing v	vith	or w	/ithii		year. I				
(A) Name and busine	see addrese	NT/	ON					<b>(B)</b> Description of s	ervices	C	<b>))</b> ompe		n
- Name and busine		TA	OIAT	<u> </u>			$\dashv$	Description of a	ici vices		Jonnpe	iioatio	
							$\dashv$						
							$\dashv$						
							-						
Total number of independent contractor	s (including but r	not li	mito	d to	tho	ا مع	etec	d ahove) who received m	ore than				
\$100,000 of compensation from the orga	· ·	.UL 11		.a (U		0	٥١٥	a above, with teceived II	ioro triairi				
ψ του,σου οι compensation nom the org	ai ii∠atiUII										Гокт	200	

Form 990 (2018) GIRL SCOUTS OF UTAH
Part VIII | Statement of Revenue

		Check if Schedule O cont	ains a resnonse	or note to any lin	e in this Part VIII			
		Officer if Octionals	анз а гезропзе	of flote to any in	(A)  Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	Revenue excluded from tax under sections 512 - 514
nts its	1 a	Federated campaigns	1a	3,220.				
ran Mu		Membership dues						
ا ۾ ج		Fundraising events						
ifts ar A		Related organizations						
ا#ج		Government grants (contribut						
Sir		All other contributions, gifts, gran	· -					
le ti	•	similar amounts not included above		417,221.				
호텔	_	Noncash contributions included in lines						
Contributions, Gifts, Grants and Other Similar Amounts	_	Total. Add lines 1a-1f			420,441.			
<u> </u>		Totali Add lines 1a 11		Business Code	,			
o l	2 a	TROOP AND CAMP PROGRAM	S	900099	751,934.	751,934.		
, ki	2 a b				,,,,,,,,	,,,,,,,,,		
Ser	c							
E S	d							
Program Service Revenue	e							
Pro		All other program service reve	enue					
		Total. Add lines 2a-2f			751,934.			
	3	Investment income (including			,			
	_	other similar amounts)			100,998.			100,998.
	4	Income from investment of tax			,			,
	5	Royalties	· ·	·				
	·	rioyanios	(i) Real	(ii) Personal				
	6 a	Gross rents	72,075	<del>  ``</del>				
		Less: rental expenses	43,326					
		Rental income or (loss)	28,749					
		NI-t	,		28,749.	28,749.		
		Gross amount from sales of	(i) Securities	(ii) Other		,		
	, a	assets other than inventory	124,799	<del>- '</del>				
	h	Less: cost or other basis	121,733	+				
	b		0					
	_	and sales expenses		•				
		Gain or (loss)			124,799.			124,799.
		Net gain or (loss)			121,755.			124,755.
ne	0 a	including \$	of					
, ve		contributions reported on line						
Other Revenu		•	-	247,952.				
her	<b>L</b>	Part IV, line 18		56,263.				
ŏ		Net income or (loss) from fund			191,689.			191,689.
			-		131,003.			131,003.
	Эа	Gross income from gaming ac		.				
		Part IV, line 19						
		Less: direct expenses  Net income or (loss) from gam						
		· · · · · · · · · · · · · · · · · · ·	-	·······				
	ю а	Gross sales of inventory, less		6 221 020				
		and allowances						
		Less: cost of goods sold		<del></del>	2 002 475	2 002 475		
ŀ	С	Net income or (loss) from sale			3,903,475.	3,903,475.		
ŀ	44 :	Miscellaneous Revenu OTHER INCOME	е	Business Code 900099	24 662	24 662		
				300033	24,662.	24,662.		-
	b							
	c			<del>                                     </del>				1
		All other revenue			24 662			
		Total Add lines 11a-11d			24,662. 5,546,747.	4,708,820.	0.	417,486.
	12	Total revenue. See instructions			5,540,/4/.	<u>4</u> ./∪0.0∠∪.	υ.	41/,480.

### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

3601	On 50 I (c)(3) and 50 I (c)(4) organizations must com				
	Check if Schedule O contains a respon	nse or note to any line in (A)	this Part IX (B)	(C)	(D)
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic				
-	individuals. See Part IV, line 22				
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	125,300.	99,000.	18,920.	7,380.
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)	1 004 560	1 504 700	207 501	110 170
7	Other salaries and wages	1,904,568.	1,504,798.	287,591.	112,179.
8	Pension plan accruals and contributions (include	205 070	162,033.	30,967.	12 070
_	section 401(k) and 403(b) employer contributions)	205,079. 105,873.	83,650.	15,987.	12,079. 6,236.
9	Other employee benefits	158,836.	125,496.	23,984.	9,356.
10 11	Payroll taxes  Fees for services (non-employees):	130,030.	143,430.	23,304.	9,330.
	Management				
		53,518.	42,285.	8,081.	3,152.
	Legal Accounting	8,522.	6,733.	1,287.	502.
	Lobbying	0,3221	0,7001		
	Professional fundraising services. See Part IV, line 17				
f	Investment management fees	13,840.		13,840.	
g	Other. (If line 11g amount exceeds 10% of line 25,				
	column (A) amount, list line 11g expenses on Sch O.)	177,364.	138,993.	27,603.	10,768.
12	Advertising and promotion				
13	Office expenses	16,120.	12,736.	2,435.	949.
14	Information technology	92,423.	73,022.	13,957.	5,444.
15	Royalties	005 405	105 500	25 252	40.005
16	Occupancy	237,437.	187,599.	35,853.	13,985.
17	Travel	127,339.	100,609.	19,230.	7,500.
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	163,287.	129,013.	24,656.	9,618.
20	Interest  Poyments to offiliates	103,207.	149,013.	24,030.	9,010.
21 22	Payments to affiliates  Depreciation, depletion, and amortization	388,652.	307,074.	58,686.	22,892.
23		130,891.	103,416.	19,766.	7,709.
24	Other expenses. Itemize expenses not covered	,	, == •	- ,	,
	above. (List miscellaneous expenses in line 24e. If line				
	24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	SUPPLIES	766,248.	605,412.	115,704.	45,132.
b	OTHER	167,606.	132,425.	25,309.	9,872.
С	ASSISTANCE TO GIRLS	95,981.	75,834.	14,494.	5,653.
d	REPAIRS AND MAINTENANCE	77,417.	61,167.	11,690.	4,560.
е	All other expenses	28,634.	56,856.	-32,460.	4,238.
25	Total functional expenses. Add lines 1 through 24e	5,044,935.	4,008,151.	737,580.	299,204.
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				Form <b>990</b> (2018)

Form 990 (2018)
Part X Balance Sheet

Par	t X	Balance Sheet						
		Check if Schedule O contains a response or not	e to an	y line in this Part X				
					<b>(A)</b> Beginning of year		<b>(B)</b> End of year	
	1	Cash - non-interest-bearing			4 455 046	1		
	2	Savings and temporary cash investments			1,457,246.	2	2,128,679.	
	3	Pledges and grants receivable, net				3		
	4	Accounts receivable, net			25,064.	4	18,840.	
	5	Loans and other receivables from current and for	rmer o	fficers, directors,				
		trustees, key employees, and highest compensa	ated en	nployees. Complete				
		Part II of Schedule L				5		
	6	Loans and other receivables from other disqualit	fied pe	rsons (as defined under				
		section 4958(f)(1)), persons described in section						
		employers and sponsoring organizations of sect	ion 50	1(c)(9) voluntary				
ţ		employees' beneficiary organizations (see instr).	employees' beneficiary organizations (see instr). Complete Part II of Sch L					
Assets	7	Notes and loans receivable, net				7		
⋖	8	Inventories for sale or use			124,271.	8	142,391	
	9	Prepaid expenses and deferred charges			73,193.	9	22,046	
	10a	Land, buildings, and equipment: cost or other						
		basis. Complete Part VI of Schedule D	10a	18,526,220.				
	b			7,268,959.	11,478,186.	10c	11,257,261	
	11	Investments - publicly traded securities			4,497,558.	11	4,250,453	
	12	Investments - other securities. See Part IV, line 1	1			12		
	13	Investments - program-related. See Part IV, line	11			13		
	14	Intangible assets			14			
	15	Other assets. See Part IV, line 11				15		
	16	Total assets. Add lines 1 through 15 (must equa			17,655,518.	16	17,819,670	
	17	Accounts payable and accrued expenses			545,617.	17	406,925	
	18	Grants payable				18		
	19	Deferred revenue			127,745.	19	109,349	
	20	Tax-exempt bond liabilities				20		
	21	Escrow or custodial account liability. Complete F		ı		21		
S	22	Loans and other payables to current and former	officer	rs, directors, trustees,				
<u>≝</u>		key employees, highest compensated employee	s, and	disqualified persons.				
Liabilities		Complete Part II of Schedule L				22		
<b>-</b>	23	Secured mortgages and notes payable to unrela			43,663.	23	29,449	
	24	Unsecured notes and loans payable to unrelated			3,741,638.	24	3,609,999	
	25	Other liabilities (including federal income tax, page						
		parties, and other liabilities not included on lines	17-24)	). Complete Part X of				
		Schedule D			7,298.	25	6,832	
	26	Total liabilities. Add lines 17 through 25			4,465,961.	26	4,162,554	
		Organizations that follow SFAS 117 (ASC 958	), chec	k here X and				
es		complete lines 27 through 29, and lines 33 an	d 34.					
ž	27	Unrestricted net assets		12,811,410.	27	13,271,665		
3als	28	Temporarily restricted net assets	378,147.	28	385,451			
<u>ا</u> و	29	Permanently restricted net assets		29				
ᆵᅵ		Organizations that do not follow SFAS 117 (A	SC 958	B), check here ▶				
Net Assets or Fund Balances		and complete lines 30 through 34.						
ets	30	Capital stock or trust principal, or current funds				30		
\ss	31	Paid-in or capital surplus, or land, building, or eq				31		
et /	32	Retained earnings, endowment, accumulated in				32		
Ž	33	Total net assets or fund balances			13,189,557.	33	13,657,116.	
	34	Total liabilities and net assets/fund balances		ı	17,655,518.	34	17,819,670.	

Form **990** (2018)

Pa	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				Ш
1 2 3 4 5 6 7 8	Total revenue (must equal Part VIII, column (A), line 12)  Total expenses (must equal Part IX, column (A), line 25)  Revenue less expenses. Subtract line 2 from line 1  Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))  Net unrealized gains (losses) on investments  Donated services and use of facilities  Investment expenses  Prior period adjustments	1 2 3 4 5 6 7 8	5,54 5,04 50 13,18	6,7 4,9	35. 12. 57. 53.
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	13,65	57,1	16.
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				Ш
1	Accounting method used to prepare the Form 990: Cash X Accrual Other  If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	O.	_	Yes	No
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X
b	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed separate basis, consolidated basis, or both:  Separate basis  Consolidated basis  Both consolidated and separate basis  Were the organization's financial statements audited by an independent accountant?  If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate consolidated basis, or both:  X Separate basis  Consolidated basis  Both consolidated and separate basis		2b	X	
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the review, or compilation of its financial statements and selection of an independent accountant?  If the organization changed either its oversight process or selection process during the tax year, explain in Sch		2c	х	
	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si Act and OMB Circular A-133?	ngle Audit	За		х
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b		

Form **990** (2018)

#### **SCHEDULE A**

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section

4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

GIRL SCOUTS OF UTAH

Employer identification number 87-0221612

Pa	rt I	Reason for Public	Charity Status (	All organizations must co	mplete th	is part.) S	ee instructions.	
The	organ	nization is not a private found	dation because it is: (	(For lines 1 through 12, c	heck only	one box.)		
1		A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i).						
2		A school described in <b>sect</b>	*				-NN-1-	
3	一	A hospital or a cooperative					ii)	
4	一	A medical research organiz					-	the hospital's name
7		city, and state:	ation operated in co	rijanotion with a nospital	described	3 III 300 IIO	ii i i o(b)( i)(A)(iii). Linter	the hospital s hame,
5			or the benefit of a co	llogo or university evene	d or opera	tod by a a	overnmental unit describ	and in
5		An organization operated for		niege of university owner	or opera	ted by a g	overnmentar unit descrit	Jeu III
_		section 170(b)(1)(A)(iv). (C				-0/1 \/ 4\/ A\		
6	$\vdash$	A federal, state, or local go	-					
7		An organization that norma	•	intial part of its support f	rom a gov	ernmenta	unit or from the general	public described in
_		section 170(b)(1)(A)(vi). (C						
8	$\vdash$	A community trust describe						
9		An agricultural research org				-	-	-
		or university or a non-land-o	grant college of agric	culture (see instructions).	Enter the	name, city	y, and state of the colleg	e or
		university:						
10	X	An organization that norma	Illy receives: (1) more	than 33 1/3% of its sup	port from	contributi	ons, membership fees, a	and gross receipts from
		activities related to its exen	npt functions - subje	ct to certain exceptions,	and (2) no	o more tha	n 33 1/3% of its suppor	t from gross investment
		income and unrelated busin	ness taxable income	(less section 511 tax) from	om busine	esses acqu	ired by the organization	after June 30, 1975.
		See section 509(a)(2). (Con	mplete Part III.)					
11	Ш	An organization organized a	and operated exclus	ively to test for public sa	fety. See	section 50	)9(a)(4).	
12		An organization organized a	and operated exclus	ively for the benefit of, to	perform	the functio	ons of, or to carry out the	purposes of one or
		more publicly supported or	ganizations describe	ed in <b>section 509(a)(1)</b> o	r section	509(a)(2).	See <b>section 509(a)(3).</b> (	Check the box in
		lines 12a through 12d that	describes the type of	of supporting organization	n and con	nplete line:	s 12e, 12f, and 12g.	
a	ıL	☐ <b>Type I.</b> A supporting orga	anization operated, s	supervised, or controlled	by its sup	ported or	ganization(s), typically by	giving giving
		the supported organization	on(s) the power to re	gularly appoint or elect a	a majority	of the dire	ctors or trustees of the s	supporting
		organization. You must o	complete Part IV, Se	ections A and B.				
k	,	Type II. A supporting org	anization supervised	d or controlled in connec	tion with it	ts support	ed organization(s), by ha	iving
		control or management o	of the supporting org	anization vested in the s	ame perso	ons that co	ontrol or manage the sup	ported
		organization(s). You mus	t complete Part IV,	Sections A and C.				
c	;	Type III functionally inte	egrated. A supportin	g organization operated	in connec	tion with,	and functionally integrate	ed with,
		its supported organizatio	n(s) (see instructions	s). You must complete F	Part IV, Se	ections A,	D, and E.	
c		Type III non-functionally	y integrated. A supp	orting organization oper	ated in co	nnection v	vith its supported organi	zation(s)
		that is not functionally int	tegrated. The organiz	zation generally must sat	isfy a dist	ribution re	quirement and an attent	iveness
		requirement (see instruct	ions). <b>You must co</b> r	nplete Part IV, Sections	A and D,	and Part	V.	
6		Check this box if the orga	anization received a	written determination fro	m the IRS	that it is a	a Type I, Type II, Type III	
		functionally integrated, or	r Type III non-functio	nally integrated supporti	ng organi	zation.		
1	Ente	er the number of supported o	organizations					
Ç	Pro	vide the following information	n about the supporte	ed organization(s).				
	(	(i) Name of supported	(ii) EIN	(iii) Type of organization (described on lines 1-10	(iv) Is the orga in your governi	inization listed ing document?	(v) Amount of monetary	(vi) Amount of other
		organization		above (see instructions))	Yes	No	support (see instructions)	support (see instructions)
_								
Tot	ai							I

### Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						
6	Public support. Subtract line 5 from line 4.						
Sec	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in) 🕨	<b>(a)</b> 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
7	Amounts from line 4						
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources						
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)						
11	Total support. Add lines 7 through 10						
12	Gross receipts from related activities,	etc. (see instructi	ons)			12	
13	First five years. If the Form 990 is for	the organization's	s first, second, thir	d, fourth, or fifth to	ax year as a sectio	n 501(c)(3)	_
	organization, check this box and stor	here					<b>&gt;</b>
Sec	ction C. Computation of Publ	ic Support Pe	rcentage				
	Public support percentage for 2018 (					14	%
	Public support percentage from 2017					15	%
16a	33 1/3% support test - 2018. If the o						
	<b>stop here.</b> The organization qualifies						
b	33 1/3% support test - 2017. If the o						
	and <b>stop here.</b> The organization qual						
17a	10% -facts-and-circumstances tes	<b>t - 2018.</b> If the org	anization did not	check a box on line	e 13, 16a, or 16b, a	and line 14 is 10%	or more,
	and if the organization meets the "fac	ts-and-circumstan	ces" test, check t	his box and <b>stop h</b>	nere. Explain in Pa	rt VI how the organ	ization
	meets the "facts-and-circumstances"	test. The organiza	tion qualifies as a	publicly supported	d organization		▶□
b	10% -facts-and-circumstances tes	-					
	more, and if the organization meets the						
	organization meets the "facts-and-circ						
18	Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions						

#### Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Se	ction A. Public Support	ciew, piedee cemp	noto i uit iii)				
	endar year (or fiscal year beginning in)	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and	, ,	·	, ,	, ,	, ,	,,
	membership fees received. (Do not						
	include any "unusual grants.")	260,885.	355,468.	554,256.	227,296.	420,441.	1818346.
2	Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	6919682.	6761533.	7191932.	7555027.	7180501.	35608675.
3	Gross receipts from activities that						
	are not an unrelated trade or business under section 513						
4	Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5	7180567.	7117001.	7746188.	7782323.	7600942.	37427021.
78	Amounts included on lines 1, 2, and						
	3 received from disqualified persons	74,000.	71,500.	346,088.	71,500.	35,000.	598,088.
k	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the						0
	amount on line 13 for the year  Add lines 7a and 7b	74,000.	71,500.	346,088.	71,500.	35 000.	598,088.
	Public support. (Subtract line 7c from line 6.)	74,000	71,500.	340,0001	71,5001	33,000	36828933.
	ction B. Total Support						50020333.
	endar year (or fiscal year beginning in)	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
	Amounts from line 6	7180567.	7117001.	7746188.	7782323.	7600942.	37427021.
	Gross income from interest,						
	dividends, payments received on securities loans, rents, royalties, and income from similar sources	111,234.	65,928.	74,861.	86,313.	100,998.	439,334.
k	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
(	Add lines 10a and 10b	111,234.	65,928.	74,861.	86,313.	100,998.	439,334.
	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	60,689.	130,476.	75,930.			267,095.
13	Total support. (Add lines 9, 10c, 11, and 12.)	7352490.	7313405.	7896979.	7868636.	7701940.	38133450.
14	First five years. If the Form 990 is for	the organization's	first, second, thir	d, fourth, or fifth ta	ax year as a section	n 501(c)(3) organiz	zation,
	check this box and stop here						<b>&gt;</b>
	ction C. Computation of Publ						
15	Public support percentage for 2018 (I	ine 8, column (f), d	ivided by line 13,	column (f))		15	96.58 %
	Public support percentage from 2017					16	95.44 %
Se	ction D. Computation of Inves						
17						17	1.15 %
	Investment income percentage from 2					18	1.13 %
198	a 33 1/3% support tests - 2018. If the						
k	more than 33 1/3%, check this box at 33 1/3% support tests - 2017. If the	organization did n	ot check a box on	line 14 or line 19a	, and line 16 is mo	re than 33 1/3%,	
	line 18 is not more than 33 1/3%, che			•		· ·	
20	Private foundation. If the organizatio	n did not check a	box on line 14, 19	a, or 19b, check th	is box and see ins	tructions	▶Ш

#### Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

#### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in **Part VI.**
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If* "Yes," *provide detail in* **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

		Yes	No
	1		
	2		
	3a		
	Ju		
	3b		
	30		
	0-		
	3c		
	4a		
	4b		
	4c		
	5a		
	5b		
	5c		
	6		
	6		
	-		
	7		
	8		
	9a		
	9b		
	9с		
	10a		
	10b		
m 9	90 or 99	0-EZ	2018
		-,	

Pa	rt IV   Supporting Organizations <sub>(continued)</sub>			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
С	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
Sec	tion B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sec	tion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Sec	tion D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	3		
Sec	tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions)			
а	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. Complete line 3 below.			
С	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see inst	ructions	í –	
2	Activities Test. Answer (a) and (b) below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b	,			
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
	activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or	-		
_	trustees of each of the supported organizations? Provide details in Part VI.	3a		
b		6.		
	of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b		

Pa	rt V   Type III Non-Functionally Integrated 509(a)(3) Supportin	g Orga	nizations		
1	Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI.) See instructions. All				
	other Type III non-functionally integrated supporting organizations must co	mplete S	ections A through E.		
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)	
1	Net short-term capital gain	1			
2	Recoveries of prior-year distributions	2			
3	Other gross income (see instructions)	3			
4	Add lines 1 through 3	4			
5	Depreciation and depletion	5			
6	Portion of operating expenses paid or incurred for production or				
	collection of gross income or for management, conservation, or				
	maintenance of property held for production of income (see instructions)	6			
7	Other expenses (see instructions)	7			
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8			
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)	
1	Aggregate fair market value of all non-exempt-use assets (see				
	instructions for short tax year or assets held for part of year):				
а	Average monthly value of securities	1a			
b	Average monthly cash balances	1b			
С	Fair market value of other non-exempt-use assets	1c			
d	Total (add lines 1a, 1b, and 1c)	1d			
е	Discount claimed for blockage or other				
	factors (explain in detail in Part VI):				
2	Acquisition indebtedness applicable to non-exempt-use assets	2			
3	Subtract line 2 from line 1d	3			
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,				
	see instructions)	4			
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5			
6	Multiply line 5 by .035	6			
7	Recoveries of prior-year distributions	7			
8	Minimum Asset Amount (add line 7 to line 6)	8			
Sect	ion C - Distributable Amount			Current Year	
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1			
2	Enter 85% of line 1	2			
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3			
4	Enter greater of line 2 or line 3	4			
5	Income tax imposed in prior year	5			
6	Distributable Amount. Subtract line 5 from line 4, unless subject to				
	emergency temporary reduction (see instructions)	6			
7	Check here if the current year is the organization's first as a non-functional	ly integrat	ted Type III supporting org	anization (see	
	instructions).				

Schedule A (Form 990 or 990-EZ) 2018

Pai	ιV	Type III Non-Functionally Integrated 509	(a)(3) Supporting Orga	anizations <sub>(continued)</sub>	
Secti	on D -	Distributions		,	Current Year
1	Amou	nts paid to supported organizations to accomplish exe	mpt purposes		
2	Amou	nts paid to perform activity that directly furthers exemp	ot purposes of supported		
	organi	izations, in excess of income from activity			
3		nistrative expenses paid to accomplish exempt purpose	es of supported organization	ns	
4		nts paid to acquire exempt-use assets	5		
5		ied set-aside amounts (prior IRS approval required)			
6		distributions (describe in <b>Part VI</b> ). See instructions.			
7		annual distributions. Add lines 1 through 6.			
8		putions to attentive supported organizations to which the	ne organization is responsive	 e	
		de details in <b>Part VI</b> ). See instructions.	J		
9		outable amount for 2018 from Section C, line 6			
10		amount divided by line 9 amount			
			(i)	(ii)	(iii)
Secti	on E -	Distribution Allocations (see instructions)	Excess Distributions	Underdistributions Pre-2018	Distributable Amount for 2018
1	Distrib	outable amount for 2018 from Section C, line 6			
2	Under	rdistributions, if any, for years prior to 2018 (reason-			
	able c	ause required- explain in <b>Part VI</b> ). See instructions.			
3	Exces	s distributions carryover, if any, to 2018			
а	From 2	2013			
b	From 2	2014			
С	From 2	2015			
d	From 2	2016			
е	From 2	2017			
f	Total	of lines 3a through e			
g	Applie	ed to underdistributions of prior years			
h	Applie	ed to 2018 distributable amount			
i		over from 2013 not applied (see instructions)			
j		inder. Subtract lines 3g, 3h, and 3i from 3f.			
4		outions for 2018 from Section D,			
	line 7:	. *			
а		ed to underdistributions of prior years			
		ed to 2018 distributable amount			
		inder. Subtract lines 4a and 4b from 4.			
5		ining underdistributions for years prior to 2018, if			
		Subtract lines 3g and 4a from line 2. For result greater			
	,	zero, explain in <b>Part VI.</b> See instructions.			
6		ining underdistributions for 2018. Subtract lines 3h			
-		b from line 1. For result greater than zero, explain in			
		/I. See instructions.			
7		ss distributions carryover to 2019. Add lines 3			
•	and 4	- 1			
8		down of line 7:			
		us from 2014			
		ss from 2015			
		ss from 2016			
		ss from 2017			
		s from 2018			
e	LAUUS	10 11 UIII 2 U I U			

Schedule A (Form 990 or 990-EZ) 2018

Dowt VI	
Part VI	Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V,
	Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

**Schedule of Contributors** 

➤ Attach to Form 990, Form 990-EZ, or Form 990-PF.

➤ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2018

Employer identification number

GIRL SCOUTS OF UTAH 87-0221612 Organization type (check one): Filers of: Section: X = 501(c)(3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. General Rule X For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. Special Rules For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received nonexclusively

religious, charitable, etc., contributions totaling \$5,000 or more during the year \_\_\_\_\_\_ 🕨 \$ \_

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address),

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

II, and III.

Name of organization Employer identification number

### GIRL SCOUTS OF UTAH

87-0221612

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	Il space is needed.
(a)	(b)	(c) (d)
	Name, address, and ZIP + 4	\$ 19,000.  Person X Payroll INDICATE Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) (d) Total contributions Type of contribution
2		\$ 95,000.  Person X Payroll  Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) (d) Total contributions Type of contribution
3		\$ 15,000.  Person X Payroll I Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) (d) Total contributions Type of contribution
4	nume, dudices, and En 1 1	\$ 35,000.  Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) (d) Total contributions Type of contribution
5		\$ 10,000.  Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) (d) Total contributions Type of contribution
6		\$ 10,000.  Person X Payroll Noncash (Complete Part II for noncash contributions.)

Name of organization Employer identification number

### GIRL SCOUTS OF UTAH

87-0221612

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	Il space is needed.	
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions	Type of contribution
7		\$10,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
8		\$ 20,000.	Person X Payroll
(a)	(b)	(c)	(d)
No. 9	Name, address, and ZIP + 4	\$ 20,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c)	(d)
No. 10	Name, address, and ZIP + 4	\$ 25,003.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
11		\$	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
140.	ivaine, address, and ZIP + 4	\$	Person Payroll Noncash (Complete Part II for noncash contributions.)

Name of organization Employer identification number

### GIRL SCOUTS OF UTAH

87-0221612

Part II	Noncash Property (see instructions). Use duplicate copies of Part II if	additional space is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		. \$	

Name of organization

Employer identification number

87-0221612

	from any one contributor. Complete columns (a) completing Part III, enter the total of exclusively religious, of Part III if additional	charitable, etc., contributions of \$1,000 or	r less for the year. (Enter this info. once.)
lo. n t I	Use duplicate copies of Part III if additional  (b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
-			
		(e) Transfer of git	ft
-	Transferee's name, address, an	nd ZIP + 4	Relationship of transferor to transferee
). 	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
-		(e) Transfer of git	<u> </u>
	Transferee's name, address, a	nd ZIP + 4	Relationship of transferor to transferee
•	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
		(e) Transfer of git	
	Transferee's name, address, a	nd ZIP + 4	Relationship of transferor to transferee
). 	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
+		(e) Transfer of git	ft
		.=	
	Transferee's name, address, ar	nd ZIP + 4	Relationship of transferor to transferee

### **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

▶ Attach to Form 990.

►Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

GIRL SCOUTS OF UTAH

Employer identification number 87-0221612

Par	rt I Organizations Maintaining Donor Advise	ed Funds or Other Similar Funds	s or Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, lin	ne 6.	
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in	writing that the assets held in donor advis	sed funds
	are the organization's property, subject to the organization's	s exclusive legal control?	Yes No
6	Did the organization inform all grantees, donors, and donor	advisors in writing that grant funds can be	used only
	for charitable purposes and not for the benefit of the donor	or donor advisor, or for any other purpose	
	impermissible private benefit?		X Yes No_
Par	rt II Conservation Easements. Complete if the or		
1	Purpose(s) of conservation easements held by the organizat	tion (check all that apply).	
	Preservation of land for public use (e.g., recreation or	education) Preservation of a hist	corically important land area
	X Protection of natural habitat	Preservation of a cer	tified historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qual	ified conservation contribution in the form	of a conservation easement on the last
	day of the tax year.		Held at the End of the Tax Year
а	Total number of conservation easements		2a 1
b	Total acreage restricted by conservation easements		000
С	Number of conservation easements on a certified historic st	ructure included in (a)	2c 0
d	Number of conservation easements included in (c) acquired		
	listed in the National Register		2d   1
3	Number of conservation easements modified, transferred, re		e organization during the tax
	year ▶ 0		
4	Number of states where property subject to conservation ea	asement is located ▶ 1	
5	Does the organization have a written policy regarding the pe	eriodic monitoring, inspection, handling of	
	violations, and enforcement of the conservation easements	it holds?	X Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting	, handling of violations, and enforcing con	servation easements during the year
	<b>▶</b> 220		
7	Amount of expenses incurred in monitoring, inspecting, han	dling of violations, and enforcing conserva	ation easements during the year
	<b>▶</b> \$0.		
8	Does each conservation easement reported on line 2(d) abo	ove satisfy the requirements of section 170	
	and section 170(h)(4)(B)(ii)?		X Yes No
9	In Part XIII, describe how the organization reports conservat	tion easements in its revenue and expense	e statement, and balance sheet, and
	include, if applicable, the text of the footnote to the organization	ation's financial statements that describes	the organization's accounting for
	conservation easements.		
Par	rt III Organizations Maintaining Collections of	of Art, Historical Treasures, or C	Other Similar Assets.
	Complete if the organization answered "Yes" on Forn	n 990, Part IV, line 8.	
1a	If the organization elected, as permitted under SFAS 116 (A	SC 958), not to report in its revenue state	ment and balance sheet works of art,
	historical treasures, or other similar assets held for public ex	chibition, education, or research in furthera	ance of public service, provide, in Part XIII,
	the text of the footnote to its financial statements that descri	ribes these items.	
b	If the organization elected, as permitted under SFAS 116 (A	SC 958), to report in its revenue statemen	t and balance sheet works of art, historical
	treasures, or other similar assets held for public exhibition, e	education, or research in furtherance of pu	ıblic service, provide the following amounts
	relating to these items:		
	(i) Revenue included on Form 990, Part VIII, line 1		<b>&gt;</b> \$
2	If the organization received or held works of art, historical tre		
	the following amounts required to be reported under SFAS	116 (ASC 958) relating to these items:	
а	Revenue included on Form 990, Part VIII, line 1		<b>&gt;</b> \$
b	Assets included in Form 990, Part X		

	t III Organizations Maintaining C	ollections of Ar		easures or Ot	her :			2 2 1 0 1 2 2 <b>† s</b> /contin		age Z
3	Using the organization's acquisition, accession									
3	(check all that apply):	on, and other records	s, check any or the	Tollowing that are a	sign	ilicarit	use or its	COIIECTIOI	HILEHH	.5
_	Public exhibition	al.		h						
a										
b	Scholarly research	е	U Other							
с 4	Preservation for future generations Provide a description of the organization's co	lloctions and oxplain	how thoy further t	ho organization's o	vomn	t nurna	oso in Da	rt VIII		
5	During the year, did the organization solicit or						)5 <del>6</del>          a	III.		
J	to be sold to raise funds rather than to be ma							Yes		No
Par	t IV Escrow and Custodial Arrang									110
	reported an amount on Form 990, Par		10 11 11 10 01 gai 11 <b>2</b> 11 10				,,	,		
	Is the organization an agent, trustee, custodia	an or other intermed	iary for contribution	ns or other assets n	ot inc	cluded				
	on Form 990, Part X?							Yes		No
b	If "Yes," explain the arrangement in Part XIII a									
	, ,	·	· ·					Amount		
С	Beginning balance					1c				
	Additions during the year					1d				
	Distributions during the year					1e				
f	Ending balance					1f				
2a	Did the organization include an amount on Fo	orm 990, Part X, line	21, for escrow or co	ustodial account lia	bility'	?	L	Yes		No
	If "Yes," explain the arrangement in Part XIII.									
Par	t V Endowment Funds. Complete if	the organization and	swered "Yes" on Fo	orm 990, Part IV, lin	_			,		
	_	(a) Current year	(b) Prior year	(c) Two years back	+			(e) Four		
	Beginning of year balance	4,497,558.	4,247,198.	· · ·	_		62,006			097.
b	Contributions	28,928.	143,344.	-	+		64,974	+		175.
	Net investment earnings, gains, and losses	186,982.	283,282.	416,602	<u>.                                     </u>	3	23,791	•	-24,	235.
	Grants or scholarships				_					
е	Other expenditures for facilities									
	and programs	443,609.	156,399.	40.252	-		44,189			260.
f	Administrative expenses	19,406.	19,867.		_		3,950			771.
g	End of year balance	4,250,453.	4,497,558.		•	3,7	02,632	• 3,	262,	006.
2	Provide the estimated percentage of the curr	ent year end balance 100.00		a)) held as:						
	Board designated or quasi-endowment		_%							
	Permanent endowment	%								
С	Temporarily restricted endowment	%								
20	The percentages on lines 2a, 2b, and 2c should be there and author than a second and a second a second and a		tion that are hold a	nd administered fo	r tha	organi-	rotion			
Sa	Are there endowment funds not in the posses	SSION OF THE Organiza	illon inal are nelu a	na administered to	ruie	organiz	Zation	Г	Yes	No
	by: (i) unrelated organizations							3a(i)	163	X
	fm							a (11)		X
h	If "Yes" on line 3a(ii), are the related organizations	tions listed as requir								
4	Describe in Part XIII the intended uses of the							30		
_	t VI Land, Buildings, and Equipm		William Tanas.							
	Complete if the organization answered		. Part IV. line 11a. S	See Form 990. Part	X. lin	e 10.				
	Description of property	(a) Cost or ot	· · · · · · · · · · · · · · · · · · ·	1		ımulate	ed	(d) Book	valu	—— е
		basis (investm	' '	' '		ciation		(-,		
1a	Land		4,76	7,891.				4,76	7,8	91.
	Buildings					2,7		6,260	7,5	82.
	Leasehold improvements			5,596.	16	5,5	96.			0.
	Equipment		89	9,446.	67	0,6	58.	228	3,7	88.
	Other									
Total	. Add lines 1a through 1e. (Column (d) must ed	qual Form 990, Part	X, column (B), line 1	0c.)			<b>▶</b> 3	L1,25	7,2	61 <del>.</del>

Part VII	Investments - Other Securities.

Complete if the organization answered "Yes"  (a) Description of security or category (including name of security)	(b) Book value		Cost or end-of-year market value
(1) Financial derivatives			-
(2) Closely-held equity interests			
(3) Other			
(A)			
· ·			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
Fotal. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)			
Part VIII Investments - Program Related.			
Complete if the organization answered "Yes"		11c. See Form 990, Part X, lir	ne 13.
(a) Description of investment	(b) Book value	(c) Method of Valuation:	Cost or end-of-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)			
Part IX Other Assets.			
Complete if the organization answered "Yes"	on Form 990, Part IV, line	11d. See Form 990, Part X, lir	ne 15.
(a)	Description		(b) Book value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line	a 15 )		
Part X Other Liabilities.	. 10./		
Complete if the organization answered "Yes"	on Form 990 Part IV line	11e or 11f See Form 990 Pa	ut Y line 25
(a) Description of lightity		(b) Book value	
·· · · · · · · · · · · · · · · · · · ·		(B) Book value	
(1) Federal income taxes (2) FUNDS HELD FOR OTHERS		6,832.	
(-)		0,034.	
(3)			
(4)			
(5)			
(6)			
(7)			

(8) (9)

6,832.

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ightharpoons2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII X

Schedule D (Form 990) 2018 GIRL SCOUTS OF UTAH			87-	0221612 <sub>Page</sub> 4
Part XI Reconciliation of Revenue per Audited Financial Stat	tements With	Revenue per R		
Complete if the organization answered "Yes" on Form 990, Part IV, line	e 12a.			
1 Total revenue, gains, and other support per audited financial statements			1	5,504,094.
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
a Net unrealized gains (losses) on investments	2a	-34,253. 5,440.		
<b>b</b> Donated services and use of facilities	2b	5,440.		
c Recoveries of prior year grants	2c			
d Other (Describe in Part XIII.)	2d			
e Add lines 2a through 2d			2e	-28,813.
3 Subtract line 2e from line 1			3	5,532,907.
4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
a Investment expenses not included on Form 990, Part VIII, line 7b	4a	13,840.		
<b>b</b> Other (Describe in Part XIII.)	4b			
c Add lines 4a and 4b			4c	13,840.
5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)			5	5,546,747.
Part XII Reconciliation of Expenses per Audited Financial Sta		n Expenses per	Retu	rn.
Complete if the organization answered "Yes" on Form 990, Part IV, line				F 006 F0F
Total expenses and losses per audited financial statements			1	5,036,535.
2 Amounts included on line 1 but not on Form 990, Part IX, line 25:	1 1	F 440		
a Donated services and use of facilities		5,440.	-	
<b>b</b> Prior year adjustments			-	
c Other losses			-	
d Other (Describe in Part XIII.)	· · · · · · · · · · · · · · · · · · ·			Г 440
e Add lines 2a through 2d			2e	5,440.
3 Subtract line 2e from line 1			3	5,031,095.
4 Amounts included on Form 990, Part IX, line 25, but not on line 1:	1 1	12 040		
a Investment expenses not included on Form 990, Part VIII, line 7b		13,840.	-	
<b>b</b> Other (Describe in Part XIII.)	4b			12 040
c Add lines 4a and 4b			4c	13,840.
5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18	.)		5	5,044,935.
Part XIII Supplemental Information.				
Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4 lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide an			4; Part	X, line 2; Part XI,
PART V, LINE 4:				
THE COUNCIL ESTABLISHED A PERMANENT FUND	ro guaran	TEE FOREVE	R A	N
INDEPENDENT BASE OF FINANCIAL STABILITY TO	O CARRY O	UT THE MIS	SIO	N OF THE
GIRL SCOUTS OF THE USA.				
PART X, LINE 2:				
THE COUNCIL IS ORGANIZED AS A UTAH NONPRO	FIT CORPO	RATION AND	HA	S BEEN

THE COUNCIL IS ORGANIZED AS A UTAH NONPROFIT CORPORATION AND HAS BEEN RECOGNIZED BY THE INTERNAL REVENUE SERVICE (IRS) AS EXEMPT FROM FEDERAL INCOME TAXES UNDER SECTION 501(A) OF THE INTERNAL REVENUE CODE AS AN ORGANIZATION DESCRIBED IN SECTION 501(C)(3), QUALIFIES FOR THE CHARITABLE CONTRIBUTION DEDUCTION AND HAS BEEN DETERMINED NOT TO BE A PRIVATE FOUNDATION. THE COUNCIL IS ANNUALLY REQUIRED TO FILE A RETURN OF

Part XIII | Supplemental Information (continued) ORGANIZATION EXEMPT FROM INCOME TAX (FORM 990) WITH THE IRS. IN ADDITION, THE COUNCIL IS SUBJECT TO INCOME TAX ON NET INCOME THAT IS DERIVED FROM BUSINESS ACTIVITIES THAT ARE UNRELATED TO ITS EXEMPT PURPOSE. THE COUNCIL HAS DETERMINED IT IS NOT SUBJECT TO UNRELATED BUSINESS INCOME TAX AND HAS NOT FILED AN EXEMPT ORGANIZATION BUSINESS INCOME TAX RETURN (FORM 990-T) WITH THE IRS TO REPORT ITS UNRELATED BUSINESS TAXABLE INCOME. THE COUNCIL BELIEVES THAT IT HAS APPROPRIATE SUPPORT FOR ANY TAX POSITIONS TAKEN AFFECTING ITS ANNUAL FILING REQUIREMENTS, AND AS SUCH, DOES NOT HAVE ANY UNCERTAIN TAX POSITIONS THAT ARE MATERIAL TO THE FINANCIAL STATEMENTS. THE COUNCIL WOULD RECOGNIZE FUTURE ACCRUED INTEREST AND PENALTIES RELATED TO UNRECOGNIZED TAX BENEFITS AND LIABILITIES IN INCOME TAX EXPENSE IF SUCH INTEREST AND PENALTIES ARE INCURRED.

#### **SCHEDULE G**

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

#### **Supplemental Information Regarding Fundraising or Gaming Activities**

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

OMB No. 1545-0047

**Open to Public** Inspection

Name of the organization

► Go to www.irs.gov/Form990 for instructions and the latest information.

**Employer identification number** 

GIRL SC	OUTS OF UTAH				87-0221	612
Part I Fundraising Activities required to complete this part	Complete if the organization answert.	ered "\	'es" o	n Form 990, Part IV,	line 17. Form 990-EZ	filers are not
Indicate whether the organization rais	e Solicita f Solicita g Special  or oral agreement with any individua cart VII) or entity in connection with position or entities (fundraisers) pursu	tion of tion of fundra I (inclu	non-g gover aising ding o ional f	overnment grants nment grants events fficers, directors, tru fundraising services?	stees, or X Yes	
(ii) Activity   have custody   fundamental   fundamental						(vi) Amount paid to (or retained by) organization
FUND RAISING COUNCIL INC 8		Yes	No			
EAST BROADWAY, SUITE #410,	CONSULTING		Х	22,006.	0.	22,006.
				22.006		22.006
List all states in which the organization or licensing.	on is registered or licensed to solicit			22,006. s or has been notified		22,006. egistration

Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a) Event #1 **(b)** Event #2 (c) Other events (d) Total events UTAH DAY OF CAMPING FOR NONE (add col. (a) through A CAUSE THE GIRL col. (c)) (event type) (event type) (total number) Revenue 191,207. 56,745. 247,952. 1 Gross receipts 2 Less: Contributions 191,207. 56,745. 247,952. 3 Gross income (line 1 minus line 2) ....... 4 Cash prizes 5 Noncash prizes Direct Expenses 3,500. 3,500. 6 Rent/facility costs 20,108. 4,486. 24,594. 7 Food and beverages ..... 325. 325. 8 Entertainment 20,660. 27,844. 9 Other direct expenses 7,184. 56,263. 10 Direct expense summary. Add lines 4 through 9 in column (d) 191,689. 11 Net income summary. Subtract line 10 from line 3, column (d) Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. (b) Pull tabs/instant (d) Total gaming (add Revenue (a) Bingo (c) Other gaming bingo/progressive bingo col. (a) through col. (c)) Gross revenue ..... 2 Cash prizes Direct Expenses 3 Noncash prizes 4 Rent/facility costs 5 Other direct expenses ..... Yes Yes % Yes 6 Volunteer labor No 7 Direct expense summary. Add lines 2 through 5 in column (d) 8 Net gaming income summary. Subtract line 7 from line 1, column (d) **9** Enter the state(s) in which the organization conducts gaming activities: a Is the organization licensed to conduct gaming activities in each of these states? No **b** If "No," explain: 10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? \_\_\_\_\_ Yes \_\_\_\_ No **b** If "Yes," explain:

Sch	edule G (Form 990 or 990-EZ) 2018 GIRL SCOUTS OF UTAH 87-0	221	612	Page 3
	Does the organization conduct gaming activities with nonmembers?		Yes	☐ No
	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed			
	to administer charitable gaming?		Yes	☐ No
13	Indicate the percentage of gaming activity conducted in:			
	The organization's facility	13a		%
	o An outside facility	13b		%
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:			
	Name			
	Address			
15a	Does the organization have a contract with a third party from whom the organization receives gaming revenue?		Yes	☐ No
b	of "Yes," enter the amount of gaming revenue received by the organization > \$ and the amount			
	of gaming revenue retained by the third party  \$\sim \\$			
c	If "Yes," enter name and address of the third party:			
	Name			
	Address >			
16	Gaming manager information:			
	Name ▶			
		,		
	Gaming manager compensation ▶ \$			
	Description of services provided			
	☐ Director/officer ☐ Employee ☐ Independent contractor			
17	Mandatory distributions:			
	Is the organization required under state law to make charitable distributions from the gaming proceeds to			
	retain the state gaming license?	🔲	Yes	☐ No
b	Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the			
_	organization's own exempt activities during the tax year ▶ \$			
Pa	Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Pa	rt III, li	nes 9,	9b, 10b,
	15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.			
SC	HEDULE G, PART I, LINE 2B, LIST OF TEN HIGHEST PAID FUNDRAISER	≀S:_		
(I	) NAME OF FUNDRAISER: FUND RAISING COUNCIL INC.			
(I	) ADDRESS OF FUNDRAISER:			
	EAST BROADWAY, SUITE #410, SALT LAKE CITY, UT 84111			
		,		

Schedule G	(Form 990 or 990-EZ)	GIRL SCO	UTS OF UTA	H	87-0221612 Page 4
Part IV	(Form 990 or 990-EZ) <b>Supplemental Info</b>	ormation (continu	ied)		Ÿ
-					
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#### **SCHEDULE J** (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Department of the Treasury

Internal Revenue Service

Part I

GIRL SCOUTS OF UTAH

**Questions Regarding Compensation** 

Employer identification number 87-0221612

			Yes	No
<b>1</b> a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments  Health or social club dues or initiation fees			
	Discretionary spending account  Personal services (such as maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			
	Compensation committee Written employment contract			
	Independent compensation consultant Compensation survey or study			
	Form 990 of other organizations  Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		Х
	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		Х
	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	5a		Х
b	Any related organization?	5b		X
	If "Yes" on line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	6a		Х
	Any related organization?	6b		Х
	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			
	not described on lines 5 and 6? If "Yes," describe in Part III	7		X
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		X
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns	(F) Compensation in column (B)
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	Derients	(B)(i)-(D)	reported as deferred on prior Form 990
(1) JANET FRASIER	(i)	126,872.	10,000.	0.	1,029.	7,892.	145,793.	0.
FORMER CEO	(ii)		0.	0.	0.	0.		0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
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	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Part III   Supplemental Information
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

#### SCHEDULE O

Internal Revenue Service

(Form 990 or 990-EZ)

Department of the Treasury

#### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.
 Go to www.irs.gov/Form990 for the latest information.

2018 Open to Public

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

GIRL SCOUTS OF UTAH

Employer identification number 87-0221612

FORM 990, PART VI, SECTION A, LINE 6:

ACCORDING TO GSU'S BYLAWS, THE GIRL SCOUTS IS A MEMBERSHIP ORGANIZATION.

FORM 990, PART VI, SECTION A, LINE 7A:

ACCORDING TO GSU'S BYLAWS, MEMBERS OF THE GSU BOARD OF DIRECTORS ARE ELECTED BY GSU DELEGATE MEMBERS TO SERVE ON THE BOARD.

FORM 990, PART VI, SECTION A, LINE 7B:

ACCORDING TO THE GSU BYLAWS, GSU DELEGATE MEMBERS MUST APPROVE OF ANY

PROPOSED AMENDMENTS TO THE GSU CONSTITUTION AND BYLAWS IF THE AMENDMENT

CONCERNS: THE VOTING RIGHTS OF MEMBERS; ELECTION OF THE BOARD OF DIRECTORS

AND THE NOMINATING COMMITTEE; GSU'S AFFILIATION WITH GSUSA; AND/OR THE

DISSOLUTION AND DISTRIBUTION OF ASSETS.

FORM 990, PART VI, SECTION B, LINE 11B:

REQUIRED TO PROVIDE FORM 990 TO GOVERNING BODY PRIOR TO FILING AND BOARD APPROVAL.

FORM 990, PART VI, SECTION B, LINE 12C:

ANY POSSIBLE POTENTIAL CONFLICT OF INTEREST SHALL BE DISCLOSED IN WRITING
TO THE CHAIR OF THE COUNCIL BOARD OF DIRECTORS BY THE INDIVIDUAL CONCERNED
PRIOR TO ENGAGING IN CONFLICT OF INTEREST ACTION. WHEN ANY SUCH CONFLICT
OF INTEREST IS RELEVANT TO A MATTER REQUIRING ACTION BY THE BOARD, THE
INTERESTED PERSON SHALL CALL IT TO THE ATTENTION OF THE CHAIR, AND SUCH
PERSON SHALL NOT VOTE ON THE MATTER. MOREOVER, THE PERSON HAVING THE

CONFLICT SHALL LEAVE THE ROOM IN WHICH THE MEETING IS HELD AND NOT

Name of the organization GIRL SCOUTS OF UTAH

Employer identification number 87-0221612

PARTICIPATE IN THE FINAL DELIBERATIONS OR DECISION REGARDING THE MATTER

UNDER CONSIDERATION. THE MINUTES OF THE MEETING SHALL REFLECT THAT

CONFLICT OF INTEREST WAS DISCLOSED AND THAT THE INTERESTED PERSON WAS NOT

PRESENT DURING THE FINAL DISCUSSION OR VOTE AND DID NOT VOTE. WHEN THERE

IS A DOUBT AS TO WHETHER A CONFLICT OF INTEREST EXISTS, THE MATTER SHALL BE

RESOLVED BY VOTE OF THE BODY, EXCLUDING THAT INDIVIDUAL. IN THE EVENT THAT

A POTENTIAL CONFLICT OF INTEREST IS NOT DISCLOSED, THE MATTER SHALL BE

REFERRED TO THE BOARD FOR DETERMINATION OF CONTINUED MEMBERSHIP OF THE

INDIVIDUAL CONCERNED.

EACH STAFF MEMBER SIGNS A STAFF MEMBER CONFLICT OF INTEREST POLICY
STATEMENT INDICATING THEY HAVE READ THE POLICY STATEMENT AND UNDERSTAND THE
FACTS REGARDING POSSIBLE QUESTIONS OF VIOLATION. WHEN THE POLICY MANUAL IS
REVISED EVERY TWO YEARS, EACH STAFF MEMBER RECEIVES A FRESH COPY AND IS
ASKED TO RE-SIGN THE CONFLICT OF INTEREST POLICY STATEMENT. IF A SITUATION
OR OCCURRENCE ARISES IN WHICH A STAFF MEMBERS CONFLICT OF INTEREST IS
QUESTIONED, A FULL INVESTIGATION AND REVIEW IS CONDUCTED TO INCLUDE A
FACT-FINDING STAGE, INTERVIEW(S), EVALUATION, AND CONCLUSION. IF THERE IS
A CONFLICT OF INTEREST IN WHICH A STAFF MEMBER MAY BE SEEN AS COMPETING
WITH THE INTEREST AND CONCERNS OF GSU, ANY MATTERS THAT ARISE WILL BE
REFERRED TO THE CEO FOR NECESSARY ACTION. DISCIPLINARY ACTION, UP TO AND
INCLUDING SEPARATION OF EMPLOYMENT, MAY OCCUR.

EACH BOARD MEMBER FILES A CONFLICT OF INTEREST STATEMENT EVERY YEAR AND ARE PROVIDED WITH THE FORM AT EVERY BOARD MEETING FOR CHANGES.

FORM 990, PART VI, SECTION B, LINE 15:

GIRL SCOUTS OF UT COMPENSATES ITS EMPLOYEES & OFFICERS BASED ON THEIR

Name of the organization  GIRL SCOUTS OF UTAH	Employer identification number 87-0221612
COMPENSATION POLICY THAT WAS APPROVED BY THE BOARD OF DIR	ECTORS. THEY ALSO
HAVE AN ORGANIZATIONAL SALARY STRUCTURE THAT WAS CREATED	USING COMPENSATION
ANALYTICS, LOCAL & NATIONAL COMPENSATION DATA, GIRL SCOUT	S OF THE USA
COMPENSATION DATA, BENCHMARKING EFFORTS, AND INTERNAL EQU	ITY ANALYSIS. ALL
POSITIONS ARE PLACED WITHIN A PAY GRADE LEVEL, WITH EACH	PAY GRADE HAVING A
MINIMUM, MIDPOINT, AND MAXIMUM.	
FORM 990, PART VI, SECTION C, LINE 19:	
GUIDESTAR.ORG, GIRLSCOUTS.ORG, GSUTAH.ORG WEBSITE	

#### Form **8868**

(Rev. January 2019)

Department of the Treasury Internal Revenue Service

### Application for Automatic Extension of Time To File an Exempt Organization Return

File a separate application for each return.

► Go to www.irs.gov/Form8868 for the latest information.

OMB No. 1545-1709

**Electronic filing (e-file).** You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.

#### Automatic 6-Month Extension of Time. Only submit original (no copies needed). All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns. Enter filer's identifying number Name of exempt organization or other filer, see instructions. Employer identification number (EIN) or Type or print 87-0221612 GIRL SCOUTS OF UTAH File by the Number, street, and room or suite no. If a P.O. box, see instructions. Social security number (SSN) due date for filing your 445 EAST 4500 SOUTH, STE. 125 City, town or post office, state, and ZIP code. For a foreign address, see instructions. instructions SALT LAKE CITY, UT 84107 Enter the Return Code for the return that this application is for (file a separate application for each return) Application Return Application Return Is For Code Is For Code Form 990 or Form 990-EZ 01 Form 990-T (corporation) 07 Form 990-BL 02 Form 1041-A 80 Form 4720 (individual) 03 Form 4720 (other than individual) 09 Form 990-PF Form 5227 10 04 Form 990-T (sec. 401(a) or 408(a) trust) 05 Form 6069 11 Form 990-T (trust other than above) Form 8870 12 LINDA NEELEY • The books are in the care of ▶ 445 EAST 4500 SOUTH, STE. 125 - SALT LAKE CITY, UT 84107 Telephone No. ► 801-716-5112 Fax No. If the organization does not have an office or place of business in the United States, check this box If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) . If this is for the whole group, check this 」. If it is for part of the group, check this box ▶ 🔛 and attach a list with the names and EINs of all members the extension is for. AUGUST 15, 2020 I request an automatic 6-month extension of time until , to file the exempt organization return for the organization named above. The extension is for the organization's return for: ► Calendar year ► X tax year beginning OCT 1, 2018 , and ending SEP 30, 2019 If the tax year entered in line 1 is for less than 12 months, check reason: Initial return Change in accounting period 3a If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less 0. any nonrefundable credits. See instructions. За **b** If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit. 3b c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions. Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment

LHA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form 8868 (Rev. 1-2019)

instructions.